

Shifting Gears Innovative Strategies for a New Era

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Beyond Connectivity 2010

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Panel 1: Introductory and opening

Setting the Scene: Growth Prospects and Future Bets
Global markets overview: growth shifts and emerging opportunities.
Re-shaping the industry: operators new strategies and business models.
Sector policy and regulation post liberalization and recession.

Panel 2

Demand shifts and resulting opportunities and challenges
Uptake of consumers demand for bandwidth hungry applications.
Uptake of enterprises demand for Cloud computing.
New demand from a new segment: Application and content providers.

Panel 3

Innovation: the new name of the market facing game Effectively competing in low-income markets.
Playing it right in the applications and content space.
Mobile applications, Mobile Payment and Mobile TV.
New enterprise business model.
Serving the government and public sector segment.

Panel 4

Broadband technology models
Next generation access strategies.
Mobile broadband: myths and realities.
Fixed broadband: business potential vs. national imperatives.

Panel 5

Business infrastructure strategies

FTTH as a national sustainability and competitiveness imperative. Building the networks of the future: enables and inhibitors. New infrastructure business model: operators perspective.

Panel 6: Regulatory Panel

Next Generation Policy and Regulation: Need for a New Agenda Effective policies to drive broadband, convergence and innovation. Challenges and imperatives of regional harmonization. The impact and the need to regulate terminations charges. Regulating International Roaming: The SAMENA region's perspective. Evolving regulatory roles toward better managing climate change.

Panel 7

Mobile application strategies

E - Health

E - Education

Panel 8

Content

Content Creation and Distribution in SAMENA The impact of "revenue-less" content Realizing challenges in content ownership Value creation in an "open content" era











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